

Corporate Overview

Medical Billing Partners, LLC, spearheaded by a seasoned professional with more than 25 years of experience, provides a complete solution for optimizing revenue cycles in healthcare practices. Our services encompass medical and dental billing and coding, cloud storage for medical records, electronic medical record software, revenue cycle management, collection services, practice analysis, and medical office management solutions. With extensive knowledge of both commercial and government payer systems, along with practical clinical experience, our team efficiently streamlines operations, boosts revenue generation, and allows your practice to concentrate on delivering outstanding patient care.

Core Competencies

- Medical Billing, Revenue Cycle
- Management
- Medical Records Cloud Storage
- Electronic Health Record with Telehealth capabilities
- Patient Billing Services
- Collection Services
- Practice Analysis
- Practice Management
- Provider Credentialing Services

Past Performance

Medical Billing Partners, LLC August 2022-Present

Provide tailored billing and auditing services, including comprehensive review of services, determination of billable services, creation of code list and detailed fee schedule, prior authorization assistance, and credentialing support. Spoke at Triangle NC Chapter MGMA event detailing billing and code updates for 2024.

Awarded 500+ bed State Veterans Facility (Contract # 25144) providing Medical Billing, Optimized Revenue Cycle, Retrospective Records Review, Determination of Billable Services, Fee Schedule Development, Veterans Home EHR integration, Medicare, Medicaid, Tricare, VA, , Prior Authorization Assistance and billing for Vaccine and Medication Administered and Billed under Medicare Part B.

Duke Medical Center/DCI March 2021-April 2024

Clinical Trial Implementation Project Manager Expert in clinical trials for hematologic malignancies and cellular therapies. Conducted feasibility analyses and reviewed protocols to pinpoint billable activities and enhance billing allocation between study grants and patient insurance. Developed and implemented protocol calendar templates to streamline trial coordination. Ensured adherence to protocols, researched precise procedure and lab codes, and oversaw protocol reviews for specialized services such as radiology, stem cell lab, and ophthalmology. Successfully coordinated & managed all services for Investigator-Initiated Multi-Site Trials.

Oct 2018 - Nov 2020

TrialCard

Program/Project Manager specializing in Pharmaceutical, Medical Benefit Buy and Bill, and Clinical Trial Pharmacy Card Programs. Worked in partnership with Patient Access HUB programs to create, design, and implement initiatives focused on alleviating patient financial burdens and improving therapy adherence. Oversaw programs that together managed over \$1 million in claims each year, with some individual programs processing up to \$8 million.



Corporate Data

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 DUNS: 561110
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 Certifications: WOSB in-process



RxSolutions



Jan 2017- Oct 2018

Program and Project Manager for Pharmaceutical, Medical Benefit Buy and Bill, and Clinical Trial Pharmacy Card Programs, dedicated to reducing financial barriers to medication access and enhancing patient compliance for over 10,000 individuals. Successfully achieved a 30% decrease in claim errors and denials through proactive program management, thorough claims review, reconciliation, benefits assessment, and collaboration with payers.



Biologics by McKesson

April 2015-Nov 2016

Case manager dedicated to removing financial and logistical obstacles, enabling more than 2,000 patients to access and afford their medications. Achieved a 30% reduction in claims denials through proactive case management, addressing insurance complexities by investigating benefits, securing prior authorizations, and coordinating coverage. Identified and addressed potential barriers to treatment access, resulting in a 15% decrease in medication abandonment rates.

Differentiators

- Our team has 25+ years of experience in healthcare, insurance and billing
- Hands-on clinical experience in Family Practice, Emergency Medicine, Pediatrics, OB/GYN, Pharma and Clinical Trials
- In-depth knowledge and understanding of commercial and government payers including Medicare, Medicaid, Tricare, VA Community Care, and CHAMPVA.

Industry Codes

NAICS:

- 541219 - Other Accounting Services*
- 561110 - Office Administrative Services
- 621999 - All Other Miscellaneous Ambulatory Health Care Services